



Addendum No. 3

Reference: RFP No. BC-21525-M, Pest Management Service Contract

Dear Vendors:

This addendum is being issued to amend and clarify certain information contained in the above-referenced Request for Proposal (RFP). All information contained herein is binding on all Offerors who respond to this RFP. The following changes/additions are listed below:

1. SECTION I. B. REVISED SUMMARY STATEMENT:

The University of Maryland, Baltimore County (UMBC), a constituent institution of the University System of Maryland and an agency of the State of Maryland (herein referred to as the "University" or "UMBC"), is seeking proposals from qualified Offerors to provide pest control management services for the University academic, dining services and residential facilities. Services shall include the inspection, treatment, control, and elimination of pests and vermin, including but not limited to rodents, insects, and nuisance wildlife, in designated campus areas. To ensure continuity of the University's existing Integrated Pest Management Program, routine services must be performed on Monday, Wednesday, and Friday of each week in accordance with the requirements outlined in the solicitation.

This solicitation shall be conducted in accordance with the University System of Maryland (USM) Board Regents Procurement Policies and Procedures.

2. PRICE PROPOSALS:

UMBC requests that offerors provide pricing for both service options:

Option 1:

Routine pest management services shall be performed three (3) days per week, specifically Monday, Wednesday, and Friday, in accordance with all requirements outlined in the solicitation.

Option 2:

Routine pest management services shall be performed five (5) days per week, specifically Monday through Friday, in accordance with all requirements outlined in the solicitation.

Price proposals shall not be submitted with the initial response. Following the evaluation process, UMBC will establish a shortlist of qualified firms. Only shortlisted firms will be invited to submit a formal Price Proposal for the service options identified above.

University provides responses to vendor questions:

1. **Question:** Who is your current Pest Control Provider?

Answer: Orkin LLC

2. **Question:** Can you supply a copy of the last bid tabulation sheet from the previous bid?

Answer: After a thorough search, Procurement was unable to locate the 2017 bid tabulation. The record is not available in our current files, and we are unable to provide the requested document

3. **Question:** What was the total amount paid for pest control in the last 12 months?

Answer: \$80,040

4. **Question:** Did you require any Bed Bug treatments in the last 12 months and if so, what was the total paid?

Answer: No emergency requests, only annual summer K-9 Inspection. Total amount - \$11,536.00

5. **Question:** Did you require any Termite treatments in the last 12 months and if so, what was the total paid?

Answer: No

6. **Question:** How many exterior rodent bait stations are currently at each property?

Answer: 2-4

7. **Question:** Who owns the exterior rodent stations, or will they need to be replaced by the new vendor?

Answer: The current provider owns them; they will need to be replaced.

8. **Question:** Approximately how many call back service requests do you have per month? This refers to return services requested after the monthly service has been completed. For example, we complete service on 8/5 and then receive a request on 8/12 for a follow up - prior to the next scheduled service - due to a pest sighting.

Answer: Facilities Management receives on average 30 work orders per month with concerns for Pest Management. ResLife receives on average 32-word orders per month with concerns for Pest Management. This makes the total average for all of campus about 62 concerns for Pest Management over and above regular service/treatments.

9. **Question:** How many hours is the technician on site per month?

Answer: Average 15-18, per week; 60-80 per month.

10. **Question:** In Exhibit Q: Pest Management Services – Outdoor Specifications, page 3, the pest control strategies discuss outdoor IPM, including agricultural, Forest, Ornamental and turf. These services require a different Pest Control Certification #3A. Are these included in the scope of service?

Answer: Exterior work by pest management consists of small mammal trapping (groundhogs, racoons, squirrels, etc.). There are also bees/wasp nests that need to be sprayed and removed. Most agricultural, garden, and turf are handled by our Ground Shop.

11. **Question:** Is True Grit's Dining Hall included in this proposal?

Answer: Yes, True Grits is included in this solicitation.

All other specifications, terms, and conditions of this request not expressly amended by the responses in this ADDENDUM remain as originally stated. Please include the attached Addendum Acknowledgement Form in your firm's technical proposal.

Acknowledgement of Addendum Form: The attached Acknowledgement of Receipt of Addendum form is to be completed/signed and included with the Technical Proposal.

END OF ADDENDUM #3 DATED 08/07/2026

Acknowledgement of Addendum Form

This Addendum No. 3 for #BC-21525-M is being sent posted to [UMBC Procurement Bid Board](#) and [eMaryland Marketplace Advantage](#).

RFP NO. BC-21525-M, Pest Control Management Services Contract

TECHNICAL PROPOSAL DUE DATE: August 25, 2026; on or before 2:00 PM (EST).

NAME OF OFFEROR: _____

ACKNOWLEDGEMENT OF RECEIPT OF ADDENDA

The undersigned, hereby acknowledges the receipt of the following addenda:

Addendum No. <u>1</u>	dated: <u>07/27/2026</u>
Addendum No. <u>2</u>	dated: <u>07/29/2026</u>
Addendum No. <u>3</u>	dated: <u>08/07/2026</u>

Signature _____

Printed Name _____

Title _____

Date _____